### **ACTION MENTAL HEALTH**

(CHARITABLE COMPANY - LIMITED BY GUARANTEE)

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2013

### **GOLDBLATT McGUIGAN**

Chartered Accountants & Statutory Auditor
Alfred House
19 Alfred Street
Belfast
BT2 8EQ

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### **GENERAL INFORMATION**

### **DIRECTORS - MAIN BOARD**

Mr H W R Kohner - Chairman
Mr R C Mowbray - Vice Chairman

Mr P Barr - Hon Treasurer (appointed 20 December 2012)

Mrs S E Hillan Mr T A J McKeever Mrs P J Cross Mr C B McMurray Mr J L C Thompson

Mr E F Fee

Mr P D Fitzsimmons - appointed 20 December 2012 - appointed 20 December 2012 Ms P Hunter - appointed 20 December 2012 Mr D M McKeown Prof F A O'Neill - appointed 20 December 2012 - appointed 20 December 2012 Mr S F Pollard - resigned 20 December 2012 Mr W B Perceval-Price Mr G M Carson - resigned 20 December 2012 Mr R A Boyd - resigned 12 March 2013

#### **SECRETARY**

Mrs P J Cross

#### **CHIEF EXECUTIVE OFFICER**

Mr D Babington

REGISTERED OFFICE RECOGNISED BY HMRC AS A CHARITY
AMH Central Office UNDER REFERENCE NUMBER

AMH Central Office 27 Jubilee Road

Name to a series

BT23 4YH

**SOLICITORS** 

Newtownards XN 47959

BANKERS

Danske Bank Tughans
58 Market Street Marlborou

58 Market Street Marlborough House
Downpatrick 30 Victoria Street, Belfast

BT30 6LX BT1 3GG

STATUTORY AUDITORS COMPANY REGISTRATION NUMBER

Goldblatt McGuigan

Alfred House NI005568

19 Alfred Street

Belfast BT2 8EQ

**INVESTMENT BROKERS** 

Cunningham Coates Stockbrokers Brewin Dolphin

The Linenhall 7 Drumsheugh Gardens

32-38 Linenhall Street Edinburgh Belfast EH3 7QH

**BT2 8BG** 

### REPORT OF THE DIRECTORS

The Directors present their report and the financial statements for the year ended 31 March 2013.

#### CONSTITUTION

Action Mental Health (AMH) is a company limited by guarantee, governed by the Memorandum and Articles of Association. The company is recognised as a charity by HM Revenue & Customs under reference number XN 47959.

#### STRUCTURE, GOVERNANCE AND MANAGEMENT

Day to day decision making is under the supervision of the Chief Executive Officer (CEO), Mr D Babington (full time appointment since August 2011) with regular reporting to the Finance Committee, Audit and Risk Committee, Nominations and Remuneration Committee and the Board. Decisions on strategy, policy and material expenditure are taken by the full Board. In line with corporate good practice the company has an Audit and Risk Committee comprising of one independent and three Board members; the Chief Executive Officer and Head of Business Support also attend with the external auditors present when appropriate (usually two meetings a year).

#### **DIRECTORS**

The Directors who served the charity during the year are as noted on Page 1.

Mrs P J Cross, Mrs S E Hillan, and Messrs Fee, Kohner, McKeever, McMurray, Mowbray and Thompson all served throughout the year. Ms P Hunter and Messrs. Barr, Fitzsimmons, McKeown, O'Neill and Pollard were appointed in December 2012. Mr W B Perceval-Price and Mr G M Carson resigned as directors in December 2012 and Mr R Boyd resigned in March 2013.

It is company policy to provide an induction programme for newly appointed Directors to acquaint them with the charity's policy and practice, its aims and activities, management and governance and also what is expected of them under charity law.

A register of Directors' interests is maintained, with regular review and update, in order for the Board to be aware of any potential conflicts of interest. None of the Directors had any material interest in contracts with the charity during the year.

#### **RISK STRATEGY**

A risk register is maintained in relation to all material risks posing a financial threat to the charity. This register is reviewed regularly by the Audit and Risk Committee and at Board meetings to ensure systems and procedures are established to mitigate those risks identified and to minimise any potential impact on the charity.

### **REPORT OF THE DIRECTORS (Continued)**

#### **OBJECTIVES AND ACTIVITIES**

AMH is a voluntary organisation which supports people's mental health and well-being through vocational training, employment guidance and personal development services. It operates out of 12 locations throughout Northern Ireland delivering core services and projects based on the model of 'recovery' to over 2,000 adults annually. In addition AMH reaches about 5,000 young people, their teachers and carers through mental health promotion programmes; the charity also runs a learning disability project and delivers specialist Government employment schemes.

More information on AMH's work and achievements during 2012/13 is in the Annual Review which is available from the Company's Registered Office and on its website.

#### ACHIEVEMENTS AND PERFORMANCE

The year saw further implementation of the Board's Strategic Review in 2012 with new projects starting, facilities refurbished and a higher public profile through more public relations activities. All this effort was set against continuing uncertainty in the wider health sector due to impending reforms as part of 'Transforming Your Care' and the impact of welfare reform on clients. Both of these external influences will have an impact on clients and services in AMH for many years to come.

Since the loss of 25% ESF funding in 2011 and subsequent restructuring, AMH has developed services through a number of new projects, the consequence of this means AMH is reaching a wider range of clients. Central to this progress has been the new Business Development function which has provided focus and resources, including development of AMH Works which provides training and consultancy services. AMH was awarded one of the first 'Protect Life' contracts to provide support to communities in preventing mental ill health and this type of work is expected to increase.

Delivery of Government work programmes continues and AMH co-leads the Supported Employment Solutions (SES) consortium which includes six other partners. The award of the Department of Employment and Learning (DEL) Work Connect contract to the consortium necessitated rapid recruitment of staff and has increased AMH's expertise in 'delivery by outcome'.

AMH's appointment as the Assembly's Charity of the Year in 2012 helped to highlight the issue of mental health with MLAs and tackle the issue of stigma. The opening of new offices in Ards and Belfast were well supported by Ministers as well as the launch of detailed research on the New Horizons services, 'Pay Pennies; Rebuild Lives.'

### Property

The current mix of owned and rented premises is proving more suited to the changed service delivery model and the Board has committed to refurbish those facilities owned by the charity to ensure a consistent standard. The Steeple Road site in Antrim went through a substantial phased refurbishment which provided new conference facilities, new tenants and new Regional Offices for AMH staff; the development will continue into next year and will help to defray costs. The site in Duncrue Industrial Estate in Belfast remains up for sale. There were a number of smaller estate projects which modernised facilities and the Downpatrick unit has initiated a plan to re-design training space in the unit. The move towards more resilient ICT continued and most day to day work is now hosted on the 'Cloud'.

### **REPORT OF THE DIRECTORS (Continued)**

### **ACHIEVEMENTS AND PERFORMANCE (Continued)**

Over the year the Board met 6 times; the Finance Committee held 4 meetings, the Audit Committee met on 2 occasions and the Nominations and Remuneration Committee 3 times. Throughout the year a number of satisfactory audits from Department of Employment and Learning (DEL), Department of Enterprise, Trade and Investment (DETI) and others provided reassurance to the Board. The Board managed the investment portfolio (reserves) through two discretionary investment advisors.

#### Outcomes

During the year 2,232 clients with mental health needs and/or a learning disability participated in services provided by AMH including New Horizons, Accept, Promote, Workable and Work Connect.

The 8 New Horizons units that use ESF funding and matched funding from the Health Trusts and DEL deliver a wide range of outcomes for clients with the principal activity being accredited training progressing towards employment. Training and employability programmes were delivered to 1,490 clients, exceeding the annual target by 66%. Clients achieved 2,071 accredited training outcomes (75% above target) and 67 progressed to paid employment and 84 progressed to voluntary work, further training or other government programmes.

AMH delivers the Long Term Conditions Alliance (NI) project 'Managing the Challenge' and 25 programmes were successfully provided throughout the year with 203 people completing the self-management programme. Also during the year the MensSana project offered a range of mental health promotion and suicide and self-harm interventions across the Southern Health and Social Care Trust area, the project had 5,333 direct beneficiaries.

In terms of Government employment programmes, the SES consortium delivers Work Connect and Workable (NI) across the region. For the first 9 months up to 31 March 2013 of the SES Workable contract, AMH supported 65 clients and for Work Connect's first 7 months up to 31 March 2013, 148 were supported by AMH; in all 20 clients supported by AMH gained employment.

#### Partnership Working

AMH co-leads six other charities as part of the SES consortium delivering DEL's Work Connect and Workable employment programmes. Likewise AMH delivers the Long Term Conditions Alliance Northern Ireland's (LTCANI's) Self-Management programme on behalf of over 20 other charities; the CEO has established regular meetings at CEO level with 3 other mental health charities. Any new contracts have all been won with partners including the new cross border Salus project for young people, to be delivered next year. AMH also retains a close working partnership with NICVA, CO3 and ACEVO and has contributed regularly to the All Party Working Group for Mental Health at Stormont.

### **REPORT OF THE DIRECTORS (Continued)**

### **ACHIEVEMENTS AND PERFORMANCE (Continued)**

#### Communications/Events

Engagement with politicians has continued to grow to support AMH's profile and to assist collaboration. A successful Tughan event on the theme of Resilience in the Workplace with over 130 attendees was held in November in Belfast; AMH also held a successful 'Mind your Marbles' event and Fashion Show in the Great Hall at Stormont in order to raise awareness of mental health. In order to enhance AMH's engagement with the wider community social media has been used more effectively and AMH is now the leading NI mental health charity presence on social media.

### Organisation and People

During the year AMH was delighted to receive a Highly Commended award in the "Work Life and Wellbeing" category of The Irish News Awards. AMH was also pleased to be shortlisted as a national finalist for the Charity Times Awards in the "HR Management" category. AMH continues to recruit and retain skilled staff and in 2012-13 achieved a staff turnover figure below the 6% annual target, with a voluntary turnover figure of only 4.43%.

Craigavon New Horizons, Fermanagh New Horizons and Promote all gained 100% compliance on their Customer Service Excellence (CSE) health checks for the second year running. The Quality Improvement Team have reviewed progress against the Staff Satisfaction Survey and Investors in People (IiP) action plans during this year and have supported preparations for IiP re-recognition, due in summer 2013.

#### Looking to the Future

Looking ahead to 2013/14 AMH will continue to adapt to the changing external environment which should see more emphasis on health services being delivered in community settings. The Board and the Senior Management have a joint vision of controlled growth in the year ahead as programmes are developed and expanded as needed, this will also diversify income streams and create a more sustainable future. The charity is also committed to maintaining and even improving the quality of service to clients, in order to enhance their opportunities. The Directors will continue to support the Chief Executive and his team as they address the needs of clients.

#### **RESULTS**

The charity had total incoming resources of £4,740,635 (2012 - £4,553,387) for the year ended 31 March 2013 and the principal sources of this funding are as disclosed in note 3 of the financial statements.

Unrealised gains on investments were £202,048, up from £16,579 in 2012.

The overall net movement on unrestricted funds for the year was a surplus of £232,574 (2012 - £192,949). The charity spends all restricted monies that it receives and makes good any deficit on restricted funds from its general unrestricted reserves.

The closing balance on unrestricted reserves at 31 March 2013 was £4,634,558 (2012 - £4,401,984).

### **REPORT OF THE DIRECTORS (Continued)**

#### **RESERVES POLICY**

Due to the uncertain nature of AMH's funding, it is the Board's policy to maintain a designated risk reserve equal to six months budgeted expenditure (see note 21). The level of free reserves at the year-end (excluding designated reserves) was £490,709 (2012 - £867,303) (see note 21).

#### INVESTMENT POLICY AND PERFORMANCE

The Finance committee, a Board sub-committee, oversees, monitors and advises the Board on investment decisions.

The Finance committee conducted a 12 month review of investments and reported to the Board in March 2013. Reports on performance are provided to the Board and Directors understand they are ultimately responsible for the overall management of the investments.

#### **DIRECTORS' RESPONSIBILITIES**

The Directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently:
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The Directors are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### REPORT OF THE DIRECTORS (Continued)

#### STATEMENT OF DISCLOSURE OF INFORMATION TO AUDITOR

In so far as the Directors, who held office at the date of approval of the financial statements, are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the Directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Registered office: AMH Central Office 27 Jubilee Road Newtownards BT23 4YH

By order of the Board of Directors

MRS P J CROSS Company Secretary

Approved by the Directors on 1/8/2013

Accepted as a charity by HM Revenue & Customs under Reference No: XN 47959

Registered in Northern Ireland No. NI005568



Alfred House, 19 Alfred Street, Belfast BT2 8EQ DX 3910 NR BELFAST 50 Tel: 028 9031 1113 Fax: 028 9031 0777 www.goldblattmcguigan.com

## ACTION MENTAL HEALTH (LIMITED BY GUARANTEE)

## REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF ACTION MENTAL HEALTH

We have audited the financial statements of Action Mental Health for the year ended 31 March 2013 on pages 10 to 27 which have been prepared on the basis of the accounting policies set out on pages 16 and 17.

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of Directors and Auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 6, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit of the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by Directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.



## REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF ACTION MENTAL HEALTH (Continued)

### **Opinion on Financial Statements**

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31
  March 2013 and of its incoming resources and application of resources, including its
  income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Alfred House 19 Alfred Street Belfast BT2 8EQ MR JACKIE SMITH FCA (Senior Statutory Auditor) For and on behalf of GOLDBLATT McGUIGAN Chartered Accountants & Statutory Auditor

## STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2013

	Notes	Restricted Funds s £	Unrestricted Funds £	Total Funds 2013 £	Total Funds 2012 £
INCOMING RESOURCES			~	_	_
Incoming Resources From Charitable Activities: Grants & contracted funding: Polyabilitation programmes	3	3,467,058		3,467,058	2 622 404
<ul> <li>Rehabilitation programmes</li> <li>Employment services</li> <li>Welfare &amp; education</li> <li>Fees – Employment services</li> <li>Contribution from trading activities</li> </ul>		235,717 187,140 456,392	- -	235,717 187,140 456,392	3,622,404 249,188 81,907 284,379
- Rehabilitation programmes	•	-	20,314	20,314	26,894
Incoming Resources From Generated Funds:					
Voluntary income Activities for generating funds Investment income:	4 5	26,446 -	146,023 143,228	172,469 143,228	135,914 141,705
<ul><li>Interest</li><li>Dividends</li></ul>		-	6,124 52,193	6,124 52,193	7,896 3,100
TOTAL INCOMING RESOURCES	;	4,372,753	367,882	4,740,635	4,553,387
RESOURCES EXPENDED					
Charitable Activities Rehabilitation programmes Employment services Welfare and education services	6 6 6	3,649,226 730,505 177,302	-	3,649,226 730,505 177,302	3,547,298 646,655 138,683
Cost of generating funds Fundraising costs	6	-	78,536	78,536	21,082
Exceptional items Profit on disposal of fixed assets VAT assessment Redundancy costs	7 7 7	- - -		- - -	(257,037) 204,020 98,072
		4,557,033	78,536	4,635,569	4,398,773
Governance costs	9		84,797	84,797	50,524
TOTAL RESOURCES EXPENDED	)	4,557,033	163,333	4,720,366	4,449,297
NET (OUTGOING)/INCOMING RESOURCES BEFORE TRANSF	ERS	(184,280)	204,549	20,269	104,090

## STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2013 (Continued)

	Note	Restricted Funds s £	Unrestricted Funds £	Total Funds 2013 £	Total Funds 2012 £
NET (OUTGOING)/INCOMING RESOURCES BEFORE TRANSFERS	11	(184,280	) 204,549	20,269	104,090
TRANSFER BETWEEN FUNDS	13	184,280	(184,280)	-	-
NET INCOMING RESOURCES BEFORE OTHER RECOGNISED GAINS AND LOS	SES	-	20,269	20,269	104,090
OTHER RECOGNISED GAINS AND LOSSES Realised gains on investments	10	-	10,257	10,257	72,280
Unrealised gain on investments	15		202,048	202,048	16,579
NET INCOMING/(OUTGOING) RESOURCES FOR THE YEAR		-	232,574	232,574	192,949
FUNDS AT 1 APRIL 2012 (As previously stated)		-	4,401,984	4,401,984	4,438,673
Prior year adjustments	8	-	-	-	(229,638)
FUNDS AT 1 APRIL 2012 (As restated)		-	4,401,984	4,401,984	4,209,035
FUNDS AT 31 MARCH 2013		-	4,634,558	4,634,558	4,401,984

The Statement of Financial Activities includes all gains and losses in the year.

All of the above amounts relate to continuing activities.

# SUMMARY INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2013

	2013 £	2012 £
INCOME Grants & contracted funding Fees – employment services Contribution from trading activities Voluntary income Activities for generating funds Surplus on sale of fixed asset investments	3,889,915 456,392 20,314 172,469 143,228 10,257	3,953,499 284,379 26,894 135,914 141,705 72,280
	4,692,575	4,614,671
EXPENDITURE Charitable activities Cost of generating funds Exceptional items: VAT assessment Redundancy costs Governance costs	4,557,033 78,536 - - 84,797	4,332,636 21,082 204,020 98,072 50,524
	4,720,366	4,706,334
Operating deficit	(27,791)	(91,663)
Profit on disposal of fixed assets	-	257,037
Income from fixed asset investments Other interest receivable and similar income	52,193 6,124	3,100 7,896
SURPLUS FOR THE YEAR	30,526 =====	176,370 =====

The income and expenditure all relates to continuing activities.

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 MARCH 2013

		======	======
Total recognised gains and losses for the year		232,574	192,949
Unrealised gains on fixed asset investments dealt with through revaluation reserve	Notes 15/20	202,048	16,579
Surplus for the year		30,526	176,370

## **BALANCE SHEET** AT 31 MARCH 2013

FIXED ASSETS	Notes	2013 £	2012 £
Tangible assets Investments	14 15	2,381,804 1,767,546	2,425,866 1,516,579
		4,149,350	3,942,445
CURRENT ASSETS Stocks Debtors Investments – term deposits Cash at bank and in hand	16 17	14,964 558,413 305,867 550,231	13,982 561,122 301,757 1,654,896
CREDITORS: Amounts falling due within one year	18	1,429,475 (944,267)	2,531,757 (2,072,218)
NET CURRENT ASSETS		485,208	459,539
NET ASSETS		4,634,558 ======	4,401,984 =====
CAPITAL AND RESERVES Unrestricted funds: General fund Revaluation reserve Designated funds	21 20 21	490,709 218,627 3,925,222	867,303 16,579 3,518,102
	21	4,634,558	4,401,984

MR HW R KOHNER Director and Chairman

MR P BARR

Director and Honorary Treasurer

Company Registration Number - NI005568

## CASHFLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2013

	2013 £	2012 £
NET CASH (OUTFLOW)/INFLOW FROM CONTINUING OPERATING ACTIVITIES	(970,759)	1,462,399
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		
Interest received Dividends	6,124 52,193	7,896 3,100
NET CASH INFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE	58,317	10,996
CAPITAL EXPENDITURE & FINANCIAL INVESTMENT Purchase of tangible fixed assets Purchase of fixed asset investments Receipts from sale of fixed assets Receipts from sale of fixed asset investments Decrease in cash in portfolio	(152,421) (140,081) 2,970 78,081 23,338	(309,587) (1,500,000) 288,854 952,761
NET CASH OUTFLOW FROM CAPITAL EXPENDITURE & FINANCIAL INVESTMENT	(188,113)	(567,972)
(DECREASE)/INCREASE IN CASH	(1,100,555)	905,423

## NOTES TO THE CASHFLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2013

		2013 £	2012 £
1.	RECONCILIATION OF OPERATING SURPLUS (DEFICIT) TO NET CASHFLOW FROM OPERATING ACTIVITIES Net incoming resources before other		
	recognised gains and losses Interest received	20,269 (6,124)	104,090 (7,896)
	Dividends received Profit on disposal of fixed assets	(52,193) (2,970)	(3,100) (257,037)
	Depreciation (Increase)/decrease in stocks Decrease in debtors	196,483 (982) 2,709	204,704 646 110,389
	(Decrease)/increase in creditors	(1,127,951)	•
	Net cash (outflow)/inflow from operating activities	(970,759) =====	1,462,399 =====
2.	RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS		
	(Decrease)/increase in cash	(1,100,555)	905,423
	Movement in net funds in period	(1,100,555)	905,423
	Net funds at 1 April 2012	1,956,653	1,051,230
	Net funds at 31 March 2013	856,098 =====	1,956,653

### 3. ANALYSIS OF CHANGES IN NET FUNDS

	At 1 April 2012 £	Cashflows £	At 31 March 2013 £
Term deposits	301,757	4,110	305,867
Cash on hand	1,654,896	(1,104,665)	550,231
Total cash	1,956,653	( <del>1,100,555</del> )	856,098
	======	======	=====

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2013

#### 1. ACCOUNTING POLICIES

- (a) The financial statements are prepared under the historical cost convention, as modified by the inclusion of fixed asset investments at market value. In preparing the financial statements the charity follows the recommendations in Statement of Recommended Practice: Accounting and Reporting by Charities (Revised 2005) and applicable Accounting Standards.
- (b) Revenue grants are credited to incoming resources on the earlier of when they are received or when they are receivable, unless they relate to a specified future period, in which case they are deferred.
- (c) Donations, contracted funding, income for services provided and other income are included in full in the Statement of Financial Activities when receivable.
- (d) All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with use of the resources.

Fund-raising costs are those incurred in seeking voluntary contributions and do not include the costs of disseminating information in support of the charitable activities. Support costs are those costs incurred directly in support of expenditure on the objects of the charity and include project management carried out at the charity's main premises. Governance costs are those incurred in connection with administration of the charity and compliance with constitutional and statutory requirements.

- (e) Restricted funds are to be used for specified purposes by reference to the donor. Expenditure which meets the criteria is identified and allocated to the fund, either directly or by allocating a fair proportion of overheads and other costs.
- (f) Unrestricted funds represent other incoming resources received or generated for charitable purposes, to be used at the charity's discretion. Designated funds comprise unrestricted funds that have been set aside by the trustees for particular purposes. The aim and use of each designated fund is set out in the notes to the financial statements.
- (g) The cost of tangible fixed assets is their purchase cost, together with any incidental costs of acquisition. Depreciation is calculated to write off the cost of fixed assets, in equal annual instalments on the following bases:-

Land None Buildings 4%

Plant and machinery 20% and 16.66% Fixtures, fittings, tools and other equipment 20% and 33.33%

Motor vehicles 25%

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

#### 1. ACCOUNTING POLICIES (Continued)

- (h) Grants received against capital expenditure are included in full in the Statement of Financial Activities as restricted income. Once the capital expenditure has taken place and the conditions of the grant are fulfilled, they are transferred to a designated unrestricted fund which is then reduced over the useful economic life of the asset in line with depreciation.
- (i) Stocks are stated at the lower of cost and net realisable value. Cost is determined on a first in first out basis. Net realisable value is the price at which the stock can be realised in the normal course of business. Provision is made for obsolescent, slow moving and defective stocks.
- (j) The charity operates a defined contribution pension scheme, the assets of which are held separately from those of the charity in an independently administered fund. The pension cost charge represents contributions payable to the scheme in the accounting period.
- (k) Investments are stated on the balance sheet at market value and all movements, including realised and unrealised gains and losses, are shown in the Statement of Financial Activities.
- (I) As a registered charity, Action Mental Health is not liable to either Income Tax or Corporation Tax.

### 2. MEMBERS LIABILITY

The charity is a company limited by guarantee. Every member undertakes to contribute such amounts, not exceeding £10, to the charity's assets if it should be wound up whilst being a member, or within one year of ceasing to be a member.

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

### 3. GRANTS AND CONTRACTED FUNDING

	Restricted Funds £	Unrestricted Funds £	Total Funds 2013 £	Total Funds 2012 £
Amounts received and receivable Rehabilitation programmes Contracted funding – Health & Social Care Trusts:	le			
- Northern	226,960	-	226,960	226,960
- Southern	328,833	-	328,833	363,536
- Belfast	221,109	-	221,109	221,109
- South Eastern	247,325	-	247,325	1,281,429
- Western	388,775	-	388,775	383,978
Grants –	4 447 005		4 447 005	4 444 070
- European Social Fund	1,447,385	-	1,447,385	1,441,079
- Local Health & Soc Care Groups	23,430	-	23,430	23,796
- Garfield Weston	- 	-	-	20,000
- Community Dev & Health Netwo	rk 22,492	-	22,492	20,819
- The John Atcheson Foundation	-  and	-	-	17,000
- The Arts Council of Northern Irel	and -	-	-	7,282
- Ulster Garden Villages	-	-	-	20,000
- Tughan Trust	- 10 175	-	- 10.175	10,000
- Big Lottery Fund	19,175	-	19,175	7,975
- AE Harvey Charitable Trust	-	-	-	5,000
- John Wilson Trust released	-	-	-	6,000
- Antrim Borough Council	6,019	-	6,019	4 400
- Western Area Acute Hospital	19,850	-	19,850	4,180
- Sundry grants	793	-	793	4,180
Deferred balance b/forward	587,683	_	587,683	157,392
To restricted income	-	_	-	(7,448)
				(1,110)
	3,539,829	-	3,539,829	4,210,087
Amounts deferred c/forward	(72,771)	-	(72,771)	(587,683)
Funding utilised	3,467,058		3,467,058	3,622,404
-	======	======	======	======

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

### 3. GRANTS AND CONTRACTED FUNDING (continued)

	Restricted Funds £	Unrestricted Funds £	Total Funds 2013 £	Total Funds 2012 £
Amounts received and receivable Employment Services Grants –		-	-	_
South Eastern H&SC Trust	46,575	_	46,575	246,574
Dept. for Employ & Learning	89,142	_	89,142	89,042
Amounts deferred b/forward	100,000	-	100,000	13,572
	235,717		235,717	349,188
Amounts deferred c/forward	-	-	-	(100,000)
Funding utilised	235,717	-	235,717	249,188
Welfare & Education Grants –				<del></del>
Southern H&SC Trust	3,333	_	3,333	13,344
Western H&SC Trust	44,000	_	44,000	44,000
John Wilson Trust	23,000	_	23,000	23,000
PHA Protect Life	39,465	-	39,465	23,000
Big Lottery	34,871	-	34,871	3,630
Interreg ERDF Funding	4,471	-	4,471	23,000
Monument Trust	38,000	-	38,000	-
Other grants	-	-	<b>-</b>	3,630
Amounts deferred b/forward	23,000	-	23,000	20,933
	210,140		210,140	104,907
Amounts deferred c/forward	(23,000)	-	(23,000)	(23,000)
Funding utilised	187,140		187,140	81,907
Total grants and contracted				
funding utilised	3,889,915	-	3,889,915 =====	3,953,499 =====
4. VOLUNTARY INCOME				
Rank Foundation	_	_	_	9,500
Shorts Foundation	_	_	_	4,000
Event Income	_	16,694	16,694	-
DHSSPS grant – admin	_	85,237	85,237	85,237
Pfizer	26,446	-	26,446	12,154
John Atcheson Foundation		16,000	16,000	-
Health in Mind	_	-	-	14,000
Donations	-	9,517	9,517	11,023
Tughans	_	17,500	17,500	-
Methodist Church - Newtownards	_	1,075	1,075	_
	26,446	146,023	172,469	135,914
	=====	=====	=====	=====

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

		Restricted Funds £	Unrestricted Funds £	Total Funds 2013 £	Total Funds 2012 £
5.	ACTIVITIES FOR GENERATING F	UNDS			
	Salary recovery-USEL Administration fees Rents and room hire Counselling External training fees Sundry income Insurance claims Catering income	- - - - - -	13,954 21,895 840 44,701 4,981 22,202 34,655	13,954 21,895 840 44,701 4,981 22,202 34,655	7,194 27,436 23,400 910 40,950 8,097 3,063 30,655
		-	143,228	143,228 =====	141,705 =====

### 6. SUPPORT COST ALLOCATIONS

Resources expended include the undernoted support costs.

	Fund - raising £	Rehab. progs £	Employ. services £	Welfare & Educ. £	Basis of allocation
Support cost Admin & Finance	10,998	492,421	98,573	23,925	Pro-rata to expenditure
Direct costs	67,538	3,156,805	631,932	153,377	Direct
Total costs	78,536 =====	3,649,226	730,505	177,302 =====	-

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

#### 7. EXCEPTIONAL ITEMS

In the prior year, the charity incurred the following exceptional items:

### Profit on disposal of fixed assets

During the year ended 31 March 2012 the charity disposed of its site at Greenbank Industrial Estate in Newry at a profit of £257,037.

### **VAT Assessment**

On 7 August 2012, a VAT assessment was raised by HM Revenue and Customs totalling £636,680 (including interest). This assessment related to over-declared input VAT for the four years ending 30 June 2012.

A prior year adjustment was processed to account for the under declared VAT payable in previous years and the adjustment in the year ended 31 March 2012 was £204,020.

The assessment is currently under appeal.

### Redundancy costs

The charity incurred one-off exceptional redundancy costs during the year ended 31 March 2012 of £98.072.

#### 8. PRIOR YEAR ADJUSTMENTS - YEAR ENDED 31 MARCH 2012

Adjustments were made to prior year figures in relation to deferred income and a VAT assessment as follows:

Opening reserves at 1 April 2012 (as previously stated)	<b>£</b> 4,438,673
Prior year adjustments: a) Deferred income adjustment b) VAT assessment	159,923 (389,561) (229,638)
Opening reserves at 1 April 2012 (restated)	4,209,035 =====

#### a) Deferred Income

In accordance with the Statement of Recommended Practice on 'Accounting and Reporting by Charities' (Revised 2005) income received in advance of performance, where there are no specific timing restrictions or contractual obligations, should be recognised in the Statement of Financial Activities on the date of receipt.

In prior years, the charity incorrectly deferred this type of income and as a result a prior year adjustment was processed to correct this. The adjustment had the effect of increasing closing unrestricted funds at 31 March 2010 by £159,923.

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

### 8. PRIOR YEAR ADJUSTMENTS - YEAR ENDED 31 MARCH 2012 (Continued)

### b) VAT Assessment

On 7 August 2012, a VAT assessment was raised by HM Revenue and Customs totalling £636,680 (including interest). This assessment related to over-declared input VAT for the four years ending 30 June 2012. The assessment is currently under appeal.

A prior year adjustment of £389,561 was made in the financial statements for the year ended 31 March 2012 to account for this VAT Assessment.

HM Revenue & Customs assessed the VAT payable (including interest) for the year ended 31 March 2012 and earlier periods as follows:

£
232,491
<u>157,070</u>
000 504
389,561
204,020
201,020
<u>593,581</u>

Consequently, the above amounts were accrued at the year end and opening funds and expenditure were adjusted accordingly.

Under-declared VAT was included as a single line exceptional item due to the quantums involved.

#### 9. GOVERNANCE COSTS

Governance costs relate to the general running and oversight of the charity and include costs for audit, accountancy, legal, AGM, annual report and meetings.

10. REALISED GAINS	2013 £	2012 £
Gain on sale of fixed asset investments Less: previously recognised gains (note 20)	10,257	357,449 (285,169)
	10,257 =====	72,280 =====

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

11.	NET (OUTGOING)/INCOMING RESOURCES BEFORE TRANSFERS	£	£
	This is stated after charging: Depreciation: - owned tangible fixed assets Auditor's remuneration - audit (including projects) - other services	196,483 13,640 - ======	204,704 9,807 - ======
12.	STAFF COSTS		
	(a) Staff costs Wages and salaries Social security costs Agency & seconded staff Pension costs – defined contribution schemes	2,648,629 225,257 92,830 85,921 ————————————————————————————————————	2,583,024 221,788 101,805 89,404 ———————————————————————————————————
	(b) One staff member earned between £60,000 and £	=======================================	_ one in same

2013

C

2012

- (b) One staff member earned between £60,000 and £70,000 (2012 one in same band).
- (c) No fees were paid to any Director for their services as Board members. During the year, travel expenses totalling £877 (2012 £1,960) were re-imbursed to four Directors (2012 four).

	No.	No.
(d) Average number of persons directly employed		
Office and management	24	20
Supervision and instruction	87	81
Support staff	26	28
	137	129
	====	====

### 13. TRANSFERS BETWEEN FUNDS

An amount of £184,280 was transferred from unrestricted funds to restricted funds as a contribution from general funds which the Directors wish to apply towards the shortfall between restricted funds received and expended in the year.

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

### 14. TANGIBLE FIXED ASSETS

	Land and	Plant		Fixtures, fittings	8,
	buildings	and	Motor	tools & other	
(1	ong leasehold)	machinery	vehicles	equipment	Total
	£	£	£	£	£
Cost:					
At 1 April 2012	5,244,966	304,117	71,989	86,332	5,707,404
Additions	143,764	8,657	-	-	152,421
Disposals	-	(94,120)	-	(63,337)	(157,457)
At 31 March 2013	5,388,730	218,654	71,989	22,995	5,702,368
	<del></del>	<del></del>			
Depreciation:					
At 1 April 2012	2,861,652	266,413	71,989	81,484	3,281,538
Charges for the year	184,996	10,922	-	565	196,483
Eliminated on disposals	-	(94,120)	-	(63,337)	(157,457)
At 31 March 2013	3,046,648	183,215	71,989	18,712	3,320,564
	<del></del> -	<del></del>			<del></del>
Net book value:					
At 31 March 2013	2,342,082	35,439	-	4,283	2,381,804
At 24 March 2042	2 202 24 4	27.704	=====	4.040	2.425.000
At 31 March 2012	2,383,314	37,704	-	4,848	2,425,866
	=======	=====	=====	=====	=======

Included in long leasehold land and buildings is land costing £116,337 (2012 - £116,337) that is not depreciated.

No fixed assets are subject to hire purchase or finance contracts.

### 15. FIXED ASSET INVESTMENTS

	Quoted
	Investments
	£
As at 1 April 2012	1,516,579
Additions, at cost	140,081
Realised gain on disposal	10,257
Disposals, at valuation	(78,081)
Decrease in cash holding	(23,338)
Unrealised gain on revaluation	202,048
At 31 March 2013, at market value	1,767,546
	======
At 31 March 2013, at historical cost	1,500,000
	======

None of the investments individually exceeded 5% of the total portfolio at the year end.

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

		<b>2013</b> £	<b>2012</b> £
16.	STOCKS	<i>ل</i> ـ	L
	Raw materials and consumables	14,964 =====	13,982
17.	DEBTORS		
	Trade debtors Grants due - C&E - Other Prepayments and accrued income Other debtors	97,638 335,887 40,177 58,832 25,879 ————————————————————————————————————	68,742 335,528 5,664 59,600 91,588 ———————————————————————————————————
18.	CREDITORS: Amounts falling due within one year		
	Trade creditors Other taxation and social security Deferred income Accruals VAT Assessment	202,471 85,364 498,797 157,635 - 944,267	137,612 56,371 1,140,156 144,498 593,581 ————————————————————————————————————

### 19. ANALYSIS OF NET ASSETS BETWEEN FUNDS

	Restricted Funds £	Unrestricted Funds £	Total Funds £
Tangible fixed assets & investments	-	4,149,350	4,149,350
Current assets	462,669	966,806	1,429,475
Liabilities	(462,669)	(481,598)	(944,267)
			<del></del>
	-	4,634,558	4,634,558
	=======	=======	======

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

#### 20. REVALUATION RESERVE

At 1 April 2012 Transfer to general fund	<b>£</b> 16,579
- Realised on disposal Surplus on revaluation	202,048
At 31 March 2013	218,627

This represents the unrealised gains accumulated on the revaluation of the fixed asset investments.

#### 21. OTHER UNRESTRICTED FUNDS

		Designated Capital	Designated Risk	
	General	Utilised	Reserve	
	Fund	Fund	Fund	Total
	£	£	£	£
Unrestricted				
At 1 April 2012	867,303	1,315,981	2,202,121	4,385,405
Surplus for the year	232,574	-	-	232,574
Transfer to/(from) general reserve Transfer to revaluation reserve –	(514,670)	-	514,670	-
unrealised gain on investments	(202,048)	-	-	(202,048)
Transfer re capital grants	107,550	(107,550)	-	-
At 31 March 2013	490,709	1,208,431	2,716,791	4,415,931
	=======	=======	=======	======

### Capital utilised fund:

This represents grants and donations originally received for restricted capital purposes. Having been fully utilised for those purposes they become unrestricted funds and are released to the General Fund at the same rates that depreciation is charged on the assets to which they relate.

### Risk reserve fund:

The risk reserve fund represents an amount equivalent to six months budgeted expenditure (excluding exceptional items) which the Board feel is prudent to set aside in line with the charity's risk and reserve policies.

## NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED 31 MARCH 2013

### 22. RELATED PARTY TRANSACTIONS

No transactions with related parties were undertaken such as are required to be disclosed.

### 23. TAXATION

The company has been accepted by HM Revenue & Customs as a charity (reference no. XN 47959).

### 24. CONTINGENT LIABILITIES

A portion of grants received may become repayable if the charity fails to comply with the terms of the letter of offer.